

## Terms of Engagement for Mentoring



I have chosen, at this stage in my career and professional life, to Give Back to Leaders and Other Professionals by sharing my experience and expertise, gained after more than 30 years in the leadership development field. Being in a position to do this, my Giving Back is reflected in the lowering of my fee for services, the sharing of my resources via my website at no cost and without any need to leave an email address and in the amount of time I give to my mentees to ensure they achieve the outcomes they want. Giving Back is a way we experienced professionals can say Thank You to our professional community for the success we have had over our own careers.



- Each session will be an hour long.
- Mentees are invited to allow 1½ hours, however, for the first session which allows time for planning their outcomes for the mentoring. This will be charged at the one hourly rate.
- The fee for an hourly session is \$220 + GST = \$242. My original fee was \$350 + GST.
- As a discounted fee, it would be appreciated if it could be paid within 7 days after the session.
- If 3 or more sessions are paid for in full prior to the mentoring beginning, there is a \$20 discount on each session, making the fee \$200 + GST = \$220, and the fee for 3 sessions being \$660, rather than \$726 if paid one at a time.
- If more than one session is booked and paid for, these sessions need to be taken within a meaningful time frame, mutually determined at the outset of the mentoring.
- The mentoring sessions will be held in my home office, or a café/coffee shop, the latter being the preference of most people, or online.
- You will be issued with a tax invoice and the session is tax deductible. I make it out to Leadership Development Coaching which is an acceptable denotation for the Tax Office.

Maree Harris, PhD. FIML, MAHRI.